# Unit 1

1. What technology developments have allowed developers to create more powerful applications?
2. What have been the versions of SAP?
3. What are the core ERP processes?
4. What are the four main benefits of S/4 HANA?
5. **Describe SAP Ariba, SAP Hybris, SAP SuccessFactors, SAP Fieldglass and Concur.**
6. What is the replacement for SAP ERP called in the S/4HANA suite?
7. **What are the key aspects of SAP S/4HANA?**
8. What are the four aspects of the data footprint?
9. **Explain the simplification list.**

# Unit 2

1. **What is SAP’s modern interface technology called?**
2. **What are the characteristics of role-based apps?**
3. What are the three types of users?
4. What are the three types of deployments?
5. **Explain the three types of Fiori applications.**
6. Which types of Fiori applications access ABAP applications?
7. Which types of Fiori applications access HANA capabilities directly?
8. What is the SAP Fiori Launchpad?

# Unit 3

1. Explain the enterprise structure.
2. What does the client represent?
3. **List the organizational units for FI, CO, Procurement, SD and HCM.**
4. **Explain how the various organizational units are assigned to one another.**
5. Define master data.
6. Define business partner.
7. **What are the business partner categories?**
8. What is the relationship between organizational units and master data views or assigned roles?
9. **What are the advantages of Customer/Vendor Integration?**